

**BALTIMORE COUNTY PUBLIC SCHOOLS**

**DATE:** May 10, 2011

**TO:** **BOARD OF EDUCATION**

**FROM:** Dr. Joe A. Hairston, Superintendent

**RE:** **RECOMMENDATIONS FOR AWARD OF CONTRACTS**

**ORIGINATOR:** Dr. Joe A. Hairston, Superintendent

**PERSON(S):** Rick Gay, Manager, Office of Purchasing  
Michael G. Sines, Executive Director, Department of Physical Facilities

**RECOMMENDATION**

That the Board of Education approves the following contract recommendations.

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See the attached list of contract recommendations presented for consideration by the Board of Education of Baltimore County.

RLG/caj

Appendix I – Recommendations for Award of Contracts – Board Exhibit

**Recommendations for Award of Contracts  
Board Exhibit – May 10, 2011**

The following contract recommendations are presented for consideration by the Board of Education of Baltimore County.

- 1. Contract Modification:** eCatalog – Textbooks  
**Contract #s:** JMI-622-10 Textbooks: Various Publishers  
JMI-636-10 Textbooks: HarperCollins Publishers  
JMI-639-10 Textbooks: Penguin Group  
JMI-640-10 Textbooks: Random House  
JMI-641-10 Textbooks: Scholastic  
JMI-642-10 Textbooks: Simon & Schuster Children's Publishing

**Term:** 1 year      **Extension:** 2 years      **Contract Ending Date:** 5/31/14  
**Previous award value:**                      \$ N/A  
**Estimated modification amount:**        \$ N/A  
**New estimated total award value:**        \$ N/A

**Board meeting date:**                      May 10, 2011

**Description:**

On May 4, 2010, the Board approved this contract for textbook line items that are currently used in the curriculum and made available through our online catalog system, eSchoolMall. This contract modification consists of Assignment and Assumption and Consent to Assignment to The Chapters Group from The Book Company. The Chapters Group has agreed to honor the current contract terms and conditions.

**Recommendation:**

Award of contract modification is recommended to:

The Chapters Group

Boca Raton, FL

**Responsible school or office:**

Division of Curriculum and Instruction

**Contact person:**

Dr. Roger Plunkett

**Funding source:**

Operating budget

**2. Contract Modification:** Field Trip Transportation Services  
**Contract #:** PCR-204-11

**Term:** N/A                      **Extension:** N/A                      **Contract Ending Date:** 6/30/21  
**Previous award value:** \$ N/A  
**Estimated modification amount:** \$ N/A  
**New estimated total award value:** \$ N/A

**Board meeting date:** May 10, 2011

**Description:**

The Board approved this contract on January 12, 2011, and contract modifications on February 8, 2011, March 8, 2011, and April 5, 2011. This contract modification adds one provider to the contract, as permitted by the original solicitation.

This contract provides for student transportation services for after-school activities. Activities range from local athletic and music competitions to daylong and overnight cultural trips. Services are employed when BCPS' own fleet is unavailable (due to regular bus route service) or incapable of meeting the trip requirement (such as coach service).

Award bidders have met vehicle and facility inspection criteria that include equipment and on-road performance evaluations and driver investigations that require on-file background investigation, citizenship status, and drug free-testing. Additionally, award bidders are subject to a no-notice inspection focused on safety and serviceability of a specific vehicle and driver.

**Recommendation:**

Award of contract modification is recommended to:

Howard Motorbus

Ellicott City, MD

**Responsible school or office:**

Department of Planning and Support  
Operations

**Contact person:**

Kara Calder

**Funding source:**

Operating budget

**3. Contract Modification:** Graphic Technology Workshop  
**Contract #:** JNI-715-10

**Term:** 2 years    **Extension:** N/A    **Contract Ending Date:** 8/15/12  
**Previous award value:** \$ 122,672  
**Estimated modification amount:** \$ 169,064  
**New estimated total award value:** \$ 291,736

**Board meeting date:** May 10, 2011

**Description:**

The Board approved this contract on April 20, 2010. The original contract consists of the cost of the registration fees, three graduate credits, and overnight accommodations for 21 secondary mathematics teachers each summer. This contract modification consists of funding authority for 19 additional secondary mathematics teachers to attend a week-long graphing technology institute to be held at West Chester University, West Chester, PA, during the weeks of June and July of 2011 and 2012. This contract modification would now provide for a total of 40 teachers per year to attend the institute.

The workshops are open to all teachers and participants are selected on a first-come, first-serve basis.

This professional development opportunity is a continuation of professional development to enhance mathematics instruction through the use of graphing technology; in particular, the use of Texas Instruments technology. Teachers have attended the institute since the summer of 2007. The institute has provided the Office of Mathematics PreK-12 with a cadre of trained teachers who provide professional development to teachers in countywide and local professional development sessions.

**Recommendation:**

Award of contract modification is recommended to:

West Chester University

West Chester, PA

**Responsible school or office:**

Department of Science, Technology,  
Engineering, and Mathematics

**Contact person:**

Dr. John Quinn

**Funding source:**

Title II funds

**4. Contract Modification: Library Supplies**  
**Contract #: MBU-511-11**

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** 12/31/15  
**Previous award value:** \$ N/A  
**Estimated modification amount:** \$ N/A  
**New estimated total award value:** \$ N/A

**Board meeting date:** May 10, 2011

**Description:**

On December 7, 2010, the Board approved this contract to Highsmith – A Division of GHC Specialty Brands, LLC, and DEMCO, Inc. Effective December 20, 2010, DEMCO, Inc., acquired Highsmith – A Division of GHC Specialty Brands, LLC, and is now operating under the name Highsmith, LLC. This contract modification consists of Assignment and Assumption and Consent to Assignment to Highsmith, LLC. Highsmith, LLC has agreed to honor the current contract terms and conditions.

**Recommendation:**

Award of contract modification is recommended to:

Highsmith, LLC

Madison, WI

**Responsible school or office:**

Department of Science, Technology,  
Engineering, and Mathematics

**Contact person:**

Dr. John Quinn

**Funding source:**

Operating budget

**5. Contract Modification: Printing and Reproduction Services**  
**Contract #: MBU-536-10**

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** 8/31/19  
**Previous award value:** \$ N/A  
**Estimated modification amount:** \$ N/A  
**New estimated total award value:** \$ N/A

**Board meeting date:** May 10, 2011

**Description:**

On August 10, 2010, the Board approved this contract. Harbor Duvall Graphics was an award bidder under this contract. Effective March 15, 2011, Harbor Duvall Graphics entered into partnership with Linemark Printing and is now operating under the name Linemark Printing. This contract modification consists of Assignment and Assumption and Consent to Assignment to Linemark Printing from Harbor Duvall Graphics. Linemark Printing has agreed to honor the current contract terms and conditions.

**Recommendation:**

Award of contract modification is recommended to:

Linemark Printing

Upper Marlboro, MD

**Responsible school or office:**

Department of Planning and Support  
Operations

**Contact person:**

Kara Calder

**Funding source:**

Operating budget

**6. Contract Extension: AVID Center Program**  
**Contract #: RGA-162-06**

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 6/30/16  
**Estimated total award value:** \$ 500,000

**Board meeting date:** May 10, 2011

**Description:**

On April 23, 2002, the Board approved this contract, number 1-102-02, and the contract was extended under number RGA-162-06 on August 9, 2005, and August 12, 2008. AVID programs are currently in 22 high schools: Kenwood, Parkville, Owings Mills, Randallstown, Milford Mill Academy, Woodlawn, Dundalk, Pikesville, Overlea, Lansdowne, New Town, Catonsville, Chesapeake, Dundalk, Perry Hall, Franklin, Hereford, Loch Raven, Patapsco, Sparrows Point, Towson, and Western School of Technology; and 8 middle schools: Dundalk, Lansdowne, Southwest Academy, Woodlawn, Deep Creek, Golden Ring, Holabird, and Old Court. Current enrollment as of the 2010-2011 school year is 266 middle school students and 2,045 high school students for a total of 2,311 students.

The AVID program involves rigorous instruction and college readiness preparation for AVID students along with the interaction and direction of administrators, counselors, and teachers. It includes a tutorial program focused on learning acceleration components rather than remediation. AVID is adaptable for inclusion into routine classroom methodologies and school programs and includes on-site follow-up and monitoring of its implementation at the school by the system's AVID office with AVID program certification by the national AVID Center. AVID is included in the school improvement plan for each participating school.

In 2010, 418 seniors were enrolled in the AVID program, and the success of the AVID program can be demonstrated by a college acceptance rate of 95 percent. In 2010, AVID seniors received \$9.1 million in college scholarships. During the 2010 school year, AVID students had an attendance rate of 94 percent which meets the MSDE attendance standard.

**Recommendation:**

Award of contract extension is recommended to:

The AVID Center

San Diego, CA

**Responsible school or office:**

Department of Liberal Arts

**Contact person:**

Sonja M. Karwacki

**Funding source:**

Operating budget

**7. Contract:** Cohort – Administrator I Certification/Cohort 5  
**Contract #:** RGA-936-11

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 6/30/13  
**Estimated total award value:**      \$ 112,500

**Board meeting date:**              May 10, 2011  
**Bid issued:**                              N/A  
**Pre-bid meeting date:**              N/A  
**Due date:**                                N/A  
**No. of vendors issued to:**          N/A  
**No. of bids received:**                N/A  
**No. of no-bids received:**          N/A

**Description:**

This contract is for a cohort program to provide 18 graduate credit hours in administration and supervision coursework, beginning the spring semester of 2012 and concluding in the spring semester of 2013, leading to eligibility for a MSDE administrator I certificate. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

There is a need for a succession of qualified BCPS administrators.

**Recommendation:**

Award of contract is recommended to:

Towson University

Towson, MD

**Responsible school or office:**

Department of Professional Development

**Contact person:**

William S. Burke

**Funding source:**

Operating budget

**8. Contract:** Cohort – Maryland Approved Alternative Teacher Preparation Program  
(Science) – 8

**Contract #:** RGA-932-11

**Term:** 2 years    **Extension:** N/A    **Contract Ending Date:** 6/30/13  
**Estimated total award value:**    \$ 93,000

**Board meeting date:**            May 10, 2011  
**Bid issued:**                        N/A  
**Pre-bid meeting date:**        N/A  
**Due date:**                         N/A  
**No. of vendors issued to:**    N/A  
**No. of bids received:**         N/A  
**No. of no-bids received:**    N/A

**Description:**

This contract is for a cohort program to provide 31 graduate credit hours in certification coursework, beginning the summer semester of 2011 and concluding in the spring semester of 2013, leading a Maryland standard professional certificate. Enrollment is open to new teachers with a maximum of 12 participants.

There is a need for highly qualified and certified science teachers.

**Recommendation:**

Award of contract is recommended to:

Towson University

Towson, MD

**Responsible school or office:**

Department of Professional Development

**Contact person:**

William S. Burke

**Funding source:**

Operating budget

**9. Contract:** Cohort – Master of Arts Degree in Administration and Supervision for Changing Populations

**Contract #:** RGA-937-11

**Term:** 3 years    **Extension:** N/A    **Contract Ending Date:** 6/30/15  
**Estimated total award value:** \$ 225,000

**Board meeting date:** May 10, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 36 credit hours in administration and supervision graduate coursework, beginning in the spring semester of 2012 and concluding in the spring semester of 2015, leading to a master of arts degree in administration and supervision for changing populations and administrator I certification. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

There is a need to provide certified administrators for BCPS

**Recommendation:**

Award of contract is recommended to:

College of Notre Dame of Maryland                      Baltimore, MD

**Responsible school or office:** Department of Professional Development

**Contact person:** William S. Burke

**Funding source:** Operating budget

**10. Contract:** Cohort – Master of Science in Human Resource Development – Educational Leadership Track Cohort 5

**Contract #:** RGA-938-11

**Term:** 2 years    **Extension:** N/A    **Contract Ending Date:** 7/31/14

**Estimated total award value:** \$ 225,000

**Board meeting date:** May 10, 2011

**Bid issued:** N/A

**Pre-bid meeting date:** N/A

**Due date:** N/A

**No. of vendors issued to:** N/A

**No. of bids received:** N/A

**No. of no-bids received:** N/A

**Description:**

This contract is for a cohort program to provide 36 graduate credit hours in administration and supervision coursework, beginning the spring semester of 2012 and concluding in the summer semester of 2014, leading to a master of science degree in human resource development/ educational leadership and eligibility for MSDE administrator I certification. Enrollment is open to all BCPS teachers with a maximum of 25 participants.

There is a need for a succession of qualified BCPS administrators.

**Recommendation:**

Award of contract is recommended to:

Towson University

Towson, MD

**Responsible school or office:**

Department of Professional Development

**Contact person:**

William S. Burke

**Funding source:**

Operating budget

**11. Contract:** eCatalog – Art Photo Supplies  
**Contract #:** PCR-215-11

**Term:** 1 year      **Extension:** 3 years      **Contract Ending Date:** 5/30/15  
**Estimated total award value:** \$ 1,000,000

**Board meeting date:** May 10, 2011  
**Bid issued:** February 24, 2011  
**Pre-bid meeting date:** N/A  
**Due date:** March 22, 2011  
**No. of vendors issued to:** 8  
**No. of bids received:** 1  
**No. of no-bids received:** 0

**Description:**

This contract consists of an e-catalog price agreement for 140 art photo supply items. Because of numerous additions and deletions, it was necessary to rebid this item. Solicitations, vendor pricing, and awards are made online. These items will be available through our online catalog system, eSchoolMall.

**Recommendation:**

Award of contract is recommended to:

Service Photo	Baltimore, MD
<b>Responsible school or office:</b>	Department of Liberal Arts
<b>Contact person:</b>	Sonja M. Karwacki
<b>Funding source:</b>	Operating budget

**12. Contract:** Electric Motors, Fractional to 1 hp  
**Contract #:** PCR-211-11

**Term:** 5 year      **Extension:** N/A      **Contract Ending Date:** 5/30/16  
**Estimated total award value:**      \$ 125,000

**Board meeting date:** May 10, 2011  
**Bid issued:** February 17, 2011  
**Pre-bid meeting date:** March 2, 2011  
**Due date:** March 16, 2011  
**No. of vendors issued to:** 8  
**No. of bids received:** 2  
**No. of no-bids received:** 0

**Description:**

This contract consists of providing fractional to 1 hp electric motors and sheaves. The motors are used primarily to maintain heating and cooling systems.

**Recommendation:**

Award of contract is recommended to:

Lange Electric Company  
Motion Industries, Inc.

Baltimore, MD  
Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Operating budget

**13. Contract:** Engineering and Technology and Biomedical Curricula Program  
**Contract #:** JNI-755-11

**Term:** 6 years      **Extension:** N/A      **Contract Ending Date:** 6/30/17  
**Estimated award value:**                      \$ 527,880

**Board meeting date:**                      May 10, 2010  
**Bid issued:**                                      N/A  
**Pre-bid meeting date:**                      N/A  
**Due date:**                                        N/A  
**No. of vendors issued to:**                      N/A  
**No. of bids received:**                        N/A  
**No. of no-bids received:**                      N/A

**Description:**

On May 8, 2007, the Board approved a previous contract that consisted of an agreement with Project Lead The Way, Inc. (PLTW), a New York not-for-profit corporation, providing school districts, colleges, and universities with high school and middle school engineering and technology curricula. The Maryland State Department of Education has identified PLTW as a model career completer program that is fast-track eligible under federal Perkins' funding guidelines. BCPS implemented the PLTW pre-engineering program at the following schools: Woodlawn High, Chesapeake High, Woodlawn Middle, Southwest Academy, and Deep Creek Middle. The Office of Career and Technology would like to continue this program in the current schools and add the following schools: Dulaney High, Parkville High, Pikesville High, Old Court Middle, Parkville Middle, Pikesville Middle, Pine Grove Middle, and Ridgely Middle. These schools were recommended to executive leadership, and a decision was made to expand the program so that each geographic area of the county would have an engineering program available to students. Dulaney and Parkville High Schools already offered some engineering courses, so it was a natural fit to convert the engineering courses already offered at those schools to the PLTW pre-engineering program. Pikesville High School only had two CTE programs available to students at the time. The PLTW pre-engineering program would expand the CTE offerings at that school.

This chart illustrates the enrollment at the schools in the engineering program.

<b>School</b>	<b>Enrollment (2010-11)</b>
Chesapeake High	264
Dulaney High	66
Parkville High	248
Woodlawn High	95
Deep Creek Middle	260
Parkville Middle	255
Pine Grove Middle	50
Pikesville Middle	70
Ridgely Middle	235
Southwest Academy	80
Woodlawn Middle	65

In addition, a biomedical curriculum was added in the 2009-2010 school year for Overlea, and implementation of the program at Woodlawn and Lansdowne high schools is scheduled to begin September 2011. Funding is included in this contract to continue that program.

**Recommendation:**

Award of contract is recommended to:

Project Lead The Way, Inc.

Clifton Park, NY

**Responsible school or office:**

Department of Science, Technology,  
Engineering, and Mathematics

**Contact person:**

Dr. John Quinn

**Funding source:**

Grant and operating funds

**14. Contract:** Financing of Various Motor Vehicles  
**Contract #:** JMI-621-11

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 7/31/15  
**Estimated total award value:** \$ 8,472,113

**Board meeting date:** May 10, 2011  
**Bid issued:** March 10, 2011  
**Pre-bid meeting date:** N/A  
**Due date:** March 31, 2011  
**No. of vendors issued to:** 16  
**No. of bids received:** 6  
**No. of no-bids received:** 2

**Description:**

This contract consists of financing for required school buses, trucks, and vans. The recommendation for the purchase of vehicles is based on selecting the financing option that provides the most cost-effective financing plan. The proposed interest rate shall be fixed, and the principal and interest will be budgeted and paid each year in accordance with an established repayment schedule. The total principal and interest will be repaid over a period of six fiscal years (July 1 through June 30), but shall not exceed a period of 61 months. The financing arrangement has been coordinated with the Baltimore County Office of Budget and Finance to ensure that the annual payments required are funded in the BCPS budget. The proposal is conditioned upon the financing being a qualified tax-exempt obligation within the meaning of the Internal Revenue Code, which in turn requires the Board of Education to reasonably anticipate that it and its subordinate units would not issue tax-exempt obligations in the face amount of more than \$10 million during calendar year 2011. The award of the financing shall constitute evidence of such reasonable anticipation by the Board, as well as the Board's designation, of the financing as a qualified tax-exempt obligation within the meaning of Section 265(b)(3) of the Internal Revenue Code of 1986, as amended. The Board shall complete a delegate resolution to satisfy the official intent of the treasury regulations. Lindsey A. Rader, Esq., of Funk & Bolton, P.A., Baltimore, MD, shall serve as special tax counsel for this transaction.

**Recommendation:**

Award of contract is recommended to:

Banc of America Public Capital Corporation      Richmond, VA

**Responsible school or office:** Department of Fiscal Services

**Contact person:** Barbara Burnopp

**Funding source:** Operating budget

**15. Contract:** Foreign Language Interpreting Services  
**Contract #:** PCR-224-11 (Loudoun County contract #QQ-01442B and Howard County Health Department contract #070-10)

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 6/30/16  
**Estimated total award value:** \$ 500,000

**Board meeting date:** May 10, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract provides translation services for the Infants & Toddlers (I&T) Program to families who speak English as a second language or who speak only a language other than English.

Services include:

- Interpreting services used to contact families to plan for and schedule eligibility assessments for the I&T program.
- Interpreting for families to understand the assessment process and allow them to actively participate in the assessment being conducted with their children.
- Interpreting for children during all assessments to ensure valid assessment results.
- Interpreting for ongoing service delivery to ensure that families understand the intervention being provided to their children and can carry the activities over into their daily routines at home.
- Interpreting during all meetings to develop and review the Individualized Family Service Plan.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

CTS Language Link	Vancouver, WA
International Language Solutions	Alexandria, VA
Voiance Language Services, LLC	Tucson, AR
Schreiber Translations, Inc.	Rockville, MD
UNO Communications	Lansdowne, VA
FIRN, Inc.	Columbia, MD

**Responsible school or office:**

Department of Special Programs

**Contact person:**

Kathleen McMahon

**Funding source:**

Operating budgets and grants

**16. Contract:** In-Ground Lift For Bus Facilities  
**Contract #:** JNI-758-11 (Montgomery County Contract #9367000254-DS)

**Term:** 1 year      **Extension:** N/A      **Contract Ending Date:** 5/30/12  
**Estimated total award value:** \$ 250,000

**Board meeting date:** May 10, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

This contract consists of hardware for in-ground lifts at the North Point bus facility and the Provident bus facility.

The Dundalk bus facility was razed as part of the new school construction project of Dundalk/Sollers Point High Schools. Because the North Point facility will replace a primary bus repair facility, it needs renovation that includes installation of bus lifts. All major maintenance repairs have been transferred to the Arbutus bus facility during the renovation. Adding the lifts at the North Point facility will allow bus repairs to be completed on the east side of the county, saving deadhead time, fuel, and overtime.

Section §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to participate in contracts for goods or commodities that are awarded by other public agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Alan Tye & Associates, LC

Fairfax, VA

**Responsible school or office:**

Department of Planning and Support  
Operations

**Contact person:**

Kara Calder

**Funding source:**

Operating budget

**17. Contract:** Mass Notification System  
**Contract #:** RGA-147-11 (The Cooperative Purchasing Network (TCPN) RFP #09-23)

**Term:** 5 years      **Extension:** N/A      **Contract Ending Date:** 6/30/16  
**Estimated total award value:** \$ 2,000,000

**Board meeting date:** May 10, 2011  
**Bid issued:** N/A  
**Pre-bid meeting date:** N/A  
**Due date:** N/A  
**No. of vendors issued to:** N/A  
**No. of bids received:** N/A  
**No. of no-bids received:** N/A

**Description:**

On May 10, 2005, the Board approved this contract through a *piggyback* opportunity from a current contract with Monroe County Public Schools, Monroe, Florida, to implement a pilot program for a parental outreach, attendance notification, and emergency communication system at eight schools. This system is known as ConnectEd. Due to the overwhelming positive response from school administrators, parents, and community to this program, BCPS amended the contract on August 9, 2005, adding five years to the initial one-year contract term to June 30, 2011. In 2009, Notification Technologies, which owned ConnectEd was purchased by Blackboard, Inc.

BCPS will utilize the service to deliver any-time messages to constituent and stakeholder groups, school-to-parent, staff, and administrator communications. Messages are delivered in the personal voice of the sender or through text-to-speech and can be recorded and delivered in multiple languages, and simultaneously to multiple telephone numbers and multiple email addresses for each student or staff member. Information from STARS supplies this system with updated student contact information. Using the STARS Student Contact Information Sheet instead of the emergency cards for each student is a cost savings to the school system. The system provides detailed message reporting, delivered automatically by email and archived. We will be piggybacking a contract through TCPN.

TCPN was established in 1995 by the Texas Education Agency. They competitively bid and award their contracts to national vendors in accordance with purchasing procedures mandated by the state procurement laws and regulations of Texas.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Blackboard, Inc.

Houston, Texas

**Responsible school or office:**

Department of Technology

**Contact person:**

Michael Goodhues

**Funding source:**

Operating budget





**20. Contract:** Social Workers/Personal Assistants  
**Contract #:** PCR-212-11

**Term:** 5 years    **Extension:** N/A    **Contract Ending Date:** 6/30/16  
**Estimated total award value:** \$ 1,500,000

**Board meeting date:** May 10, 2011  
**Bid issued:** February 24, 2011  
**Pre-bid meeting date:** March 10, 2011  
**Due date:** March 23, 2011  
**No. of vendors issued to:** 37  
**No. of bids received:** 12  
**No. of no-bids received:** 0

**Description:**

This contract consists of establishing providers for personal assistants for behavior support, licensed counseling services, and tutoring services for students ranging in age from 3 to 21 who may need additional services as outlined in the student’s individual education program in a public school setting. Services include:

- Personal assistants for physical support
- Personal assistants for behavioral support
- Social workers for counseling and specialized group therapy support

**Recommendation:**

Award of contract is recommended to:

Arbor E&T, LLC, dba Care Resources	Louisville, KY
Brighter, Stronger Foundation	Baltimore, MD
Building Communities Today For Tomorrow, Inc.	Baltimore, MD
Change Health Systems, Inc.	Baltimore, MD
Excel Staffing & Personnel Services, Inc.	Pikesville, MD
MANSEF	Baltimore, MD
Maxim Physicians Resources, LLC, dba Maxim Staffing Solutions	Columbia, MD
Sunbelt Staffing, LLC	Tampa, FL
The Stone Foundation	Towson, MD
D.H. Porter Enterprises, LLC, dba Staffing, Etc.	Hyattsville, MD

**Responsible school or office:** Department of Special Programs

**Contact person:** Kathleen McMahan

**Funding source:** Operating budget



**22. Contract:** Testing Equipment and Forms Loaner Program  
**Contract #:** MBU-532-11 (Board of Education of Anne Arundel County  
Contract No. 11-114)

**Term:** 2 years    **Extension:** 2 years    **Contract Ending Date:** 6/30/15  
**Estimated total award value:**    \$ 240,000

**Board meeting date:**            May 10, 2011  
**Bid issued:**                        N/A  
**Pre-bid meeting date:**        N/A  
**Due date:**                            N/A  
**No. of vendors issued to:**    N/A  
**No. of bids received:**         N/A  
**No. of no-bids received:**    N/A

**Description:**

This contract consists of the purchase of Scantron test recording forms and use of scoring machines. Training on the use of the machines will also be provided as a part of this agreement.

Board of Education Policy 3210 and §5-112, Paragraph (3) of the Education Article of the Annotated Code of Maryland allows BCPS to utilize contracts awarded by other government agencies or by intergovernmental purchasing organizations if the lead agency for the contract follows the public bidding procedures.

**Recommendation:**

Award of contract is recommended to:

Scantron	Eagan, MN
<b>Responsible school or office:</b>	Department of Research, Accountability, and Assessment
<b>Contact person:</b>	Dr. Thomas Rhoades
<b>Funding source:</b>	Operating budgets

**23. Contract:** Repave Parking Lot and Bus Loop and Provide Lighting Improvements – Catonsville Elementary School

**Contract #:** PCR-217-11

<b>Term:</b>	N/A	<b>Extension:</b>	N/A	<b>Contract Ending Date:</b>	N/A
<b>Estimated annual award value:</b>		\$		550,872	
<b>Estimated contingency amount:</b>		\$		55,087	
<b>Estimated total award value:</b>		\$		605,959	

<b>Board meeting date:</b>	May 10, 2011
<b>Bid issued:</b>	March 17, 2011
<b>Pre-bid meeting date:</b>	N/A
<b>Due date:</b>	April 27, 2011
<b>No. of vendors issued to:</b>	9
<b>No. of bids received:</b>	6
<b>No. of no-bids received:</b>	0

**Description:**

This project consists of the resurfacing of the parking lot and bus loop; the removal and replacement of sidewalks; and the installation of parking lot lighting.

**Recommendation:**

Award of contract is recommended to:

Bosley Construction, Inc.

Reisterstown, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

Repaving Parking Lot and Bus Loop and Providing Lighting  
**Contract:** Improvements for Catonsville Elementary School  
**Contract #:** PCR-217-11

	Bidders' Names		
	Bosley Construction, Inc.	Machado Construction Co., Inc.	P. Flanigan & Sons, Inc.
Base Bid Part A Lump Sum Item	\$380,817	\$452,157	\$426,397
Base Bid Part B Unit Price Items	\$170,055	\$171,930	\$271,400
<b>Total</b>	<b>\$550,872</b>	<b>\$624,087</b>	<b>\$697,797</b>

	Gray & Son, Inc.	American Asphalt Paving Co. LLC	Ross Contracting, Inc.
Base Bid Part A Lump Sum Item	\$538,250	\$547,949	\$578,000
Base Bid Part B Unit Price Items	\$161,750	\$196,500	\$346,580
<b>Total</b>	<b>\$700,000</b>	<b>\$744,449</b>	<b>\$924,580</b>

**24. Contract:** Parking Lot, Bus Loop, and Lighting Improvements – Chase Elementary School

**Contract #:** MBU-520-11

<b>Term:</b>	N/A	<b>Extension:</b>	N/A	<b>Contract Ending Date:</b>	N/A
<b>Estimated annual award value:</b>		\$		1,025,160	
<b>Estimated contingency amount:</b>		\$		102,516	
<b>Estimated total award value:</b>		\$		1,127,676	

<b>Board meeting date:</b>	May 10, 2011
<b>Bid issued:</b>	February 17, 2011
<b>Pre-bid meeting date:</b>	March 3, 2011
<b>Due date:</b>	March 15, 2011
<b>No. of vendors issued to:</b>	10
<b>No. of bids received:</b>	4
<b>No. of no-bids received:</b>	0

**Description:**

This project consists of the resurfacing/renovation of the existing parking lot and bus loop; and a new parking lot, sidewalks, and parking lot lighting.

**Recommendation:**

Award of contract is recommended to:

American Asphalt Paving Co., LLC

Baltimore, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Qualified Zone Academy Bond (QZAB)  
program budget

**Contract:** Parking Lot, Bus Loop, and Lighting Improvements – Chase Elementary School

**Contract #:** MBU-520-11

	Bidders' Names			
	The American Asphalt Paving Co., LLC	Gray & Son, Inc.	Bosley Construction, Inc.	P. Flanigan & Sons
Base Bid Part A and Part B	\$961,110	\$984,000	\$997,915	\$894,515
Alternate No. 1 Part A and Part B: ADD differential cost of Davis Bacon Act (DBA) Wages	\$64,050	\$96,400	\$92,500	\$894,515
<b>Total</b>	<b>\$1,025,160</b>	<b>\$1,080,400</b>	<b>\$1,090,415</b>	<b>\$1,789,030</b>

**25. Contract:** Addition and Renovation – Hampton Elementary School  
**Contract #:** MWE-801-11

<b>Term:</b>	N/A	<b>Extension:</b>	N/A	<b>Contract Ending Date:</b>	N/A
<b>Estimated annual award value:</b>			\$		10,200,000
<b>Estimated contingency amount:</b>			\$		1,020,000
<b>Estimated total award value:</b>			\$		11,220,000

<b>Board meeting date:</b>	May 10, 2011
<b>Bid issued:</b>	March 3, 2011
<b>Pre-bid meeting date:</b>	March 10, 2011
<b>Due date:</b>	March 31, 2011
<b>No. of vendors issued to:</b>	27
<b>No. of bids received:</b>	9
<b>No. of no-bids received:</b>	1

**Description:**

This project consists of renovating the classrooms, library, and administrative and health suites of the existing building; construction of a classroom addition; modification and enlargement of the bus loop and parking areas, as well as other site improvements.

**Recommendation:**

Award of contract is recommended to:

Roy Kirby & Sons, Inc.	Baltimore, MD
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<b>Responsible school or office:</b>	Department of Physical Facilities
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<b>Contact person:</b>	Michael G. Sines
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<b>Funding source:</b>	Capital budget
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**Contract:** Addition and Renovation – Hampton Elementary School  
**Contract #:** MWE-801-11

	Bidders' Names				
	Roy Kirby & Sons, Inc.	CAM Construction	Towson Mechanical, Inc.	Mullan Contracting Company	Phillips Way, Inc.
Base Bid: (Include the following allowance(s) in the Base Bid: \$25,000 for Industrial Hygienist Services; \$50,000 for Asbestos Abatement Services; \$25,000 for Custodial Coverage)	\$9,827,000	\$9,973,000	\$10,246,000	\$10,498,000	\$10,750,000
Alternate No. 1A ADD: provide Exterior Canopies per construction documents (Without Davis Bacon Wage Rates)	\$205,000	\$195,000	\$290,000	\$240,000	\$191,000
Alternate No. 2A ADD: upgrade the chiller package to a high efficiency model (Without Davis Bacon Wage Rates)	\$17,000	\$18,000	\$10,500	\$19,000	\$6,000
Alternate No. 3A ADD: Existing interior doors and hardware to be replaced with new (Without Davis Bacon Wage Rates)	\$53,000	\$36,000	\$43,000	\$12,500	\$29,800
Alternate No. 4A ADD: provide softball field (Without Davis Bacon Wage Rates)	\$42,000	\$35,000	\$50,000	\$41,000	\$31,000
Alternate No. 5A ADD: Provide mechanical systems commissioning (Without Davis Bacon Wage Rates)	\$56,000	\$22,000	\$58,580	\$42,000	\$55,000
<b>TOTAL</b>	<b>\$10,200,000</b>	<b>\$10,279,000</b>	<b>\$10,698,080</b>	<b>\$10,852,500</b>	<b>\$11,062,800</b>

**Contract:** Addition and Renovation - Hampton Elementary School  
**Contract #:** MWE-801-11

	Bidders' Names			
	North Point Builders, Inc.	Tuckman Barbee Construction Co.	H&H	Hess Construction Co.
Base Bid: (Include the following allowance(s) in the BASE BID: \$25,000 for Industrial Hygienist Services; \$50,000 for Asbestos Abatement Services; \$25,000 for Custodial Coverage)	\$10,730,000	\$10,900,000	\$11,580,532	\$12,300,000
Alternate No. 1A ADD: provide Exterior Canopies per construction documents (Without Davis Bacon Wage Rates)	\$238,000	\$246,000	\$234,949	\$275,000
Alternate No. 2A ADD: upgrade the chiller package to a high efficiency model (Without Davis Bacon Wage Rates)	\$18,000	\$7,700	\$18,405	\$7,250
Alternate No. 3A ADD: Existing interior doors and hardware to be replaced with new (Without Davis Bacon Wage Rates)	\$38,000	\$47,000	\$48,115	\$35,000
Alternate No. 4A ADD: provide softball field (Without Davis Bacon Wage Rates)	\$37,000	\$40,000	\$31,641	\$28,000
Alternate No. 5A ADD: Provide mechanical systems commissioning (Without Davis Bacon Wage Rates)	\$40,000	\$34,000	\$21,840	\$40,000
<b>TOTAL</b>	<b>\$11,101,000</b>	<b>\$11,274,700</b>	<b>\$11,935,482</b>	<b>\$12,685,250</b>

**26. Contract:** Replacement of Select Flooring – Hebbville Elementary School  
**Contract #:** MWE-833-11

<b>Term:</b>	N/A	<b>Extension:</b>	N/A	<b>Contract Ending Date:</b>	N/A
<b>Estimated annual award value:</b>		\$		278,411	
<b>Estimated contingency amount:</b>		\$		27,841	
<b>Estimated total award value:</b>		\$		306,232	

<b>Board meeting date:</b>	May 10, 2011
<b>Bid issued:</b>	February 24, 2011
<b>Pre-bid meeting date:</b>	March 3, 2011
<b>Due date:</b>	March 24, 2011
<b>No. of vendors issued to:</b>	3
<b>No. of bids received:</b>	3
<b>No. of no-bids received:</b>	0

**Description:**

This project consists of the abatement of the existing flooring and the installation of new sustainable flooring in classrooms and in administrative and support areas.

**Recommendation:**

Award of contract is recommended to:

MOST, Inc.

Baltimore, MD

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Aging School Program (ASP)

**Contract:** Replacement of Select Flooring – Hebbville Elementary School  
**Contract #:** MWE-833-11

	Bidders' Names	
	Most Inc.	RWC Contracting LLC
Base Bid: (Include the following allowance(s) in the Base Bid: \$15,000 for Industrial Hygienist Services.) The base bid shall be based on VCT flooring.	\$78,918	\$66,075
Alternate No. 2A ADD: Base bid quantities with LCT Flooring instead of VCT flooring (Without Davis Bacon Wage Rates)	\$31,381	\$75,979
Alternate No. 3C ADD: LCT Flooring (Without Davis Bacon Wage Rates)	\$64,891	\$52,781
Alternate No. 4C ADD: LCT Flooring (Without Davis Bacon Wage Rates)	\$32,357	\$26,391
Alternate No. 5C ADD: LCT Flooring (Without Davis Bacon Wage Rates)	\$21,951	\$17,369
Alternate No. 6C ADD: LCT Flooring (Without Davis Bacon Wage Rates)	\$23,856	\$19,400
Alternate No. 7C ADD: LCT Flooring (Without Davis Bacon Wage Rates)	\$25,057	\$20,708
Total	\$278,411	\$278,703

**27. Contract:** New Elevated Water Tank – Hereford High School  
**Contract #:** MBU-518-11

<b>Term:</b>	N/A	<b>Extension:</b>	N/A	<b>Contract Ending Date:</b>	N/A
<b>Estimated annual award value:</b>		\$		1,256,000	
<b>Estimated contingency amount:</b>		\$		125,600	
<b>Estimated total award value:</b>		\$		1,381,600	

<b>Board meeting date:</b>	May 10, 2011
<b>Bid issued:</b>	March 10, 2011
<b>Pre-bid meeting date:</b>	March 17, 2011
<b>Due date:</b>	March 31, 2011
<b>No. of vendors issued to:</b>	5
<b>No. of bids received:</b>	2
<b>No. of no-bids received:</b>	0

**Description:**

This project consists of the replacement of the existing elevated water tank at Hereford High School. Work includes the construction of a new 125,000-gallon elevated water sphere, and replacement of associated water piping and electrical systems.

This project also includes the removal of lead paint from the existing tank, demolition and disposal of the existing water storage tank, with site restoration as required.

To assist with MBE and funding limitations, this contract approval includes a request to the state IAC to modify the FY2011 capital improvement plan to entirely remove funding for the Hereford water tank. The state funding of \$564,000 will be requested to be added to the FY2012 CIP for Dundalk/Sollers Point HS project. Funding for the water tower will be provided by the county.

**Recommendation:**

Award of contract is recommended to:

Caldwell Tanks, Inc.

Louisville, KY

**Responsible school or office:**

Department of Physical Facilities

**Contact person:**

Michael G. Sines

**Funding source:**

Capital budget

**Contract:** New Elevated Water Tank – Hereford High School  
**Contract #:** MBU-518-11

	Bidders' Names	
	Caldwell Tanks, Inc.	Lee Foundation Co., Inc.
Base Bid Part A Lump Sum	\$1,108,700	\$1,735,767
Base Bid Part B Unit Price Items	\$147,300	\$160,600
Total	\$1,256,000	\$1,896,367

**28. Contract:** Replacement of Windows, Blinds, and Doors – Milbrook Elementary School  
**Contract #:** PCR-218-11

**Term:** N/A      **Extension:** N/A      **Contract Ending Date:** N/A  
**Estimated annual award value:** \$ 277,000  
**Estimated contingency amount:** \$ 27,700  
**Estimated total award value:** \$ 304,700

**Board meeting date:** May 10, 2011  
**Bid issued:** March 10, 2011  
**Pre-bid meeting date:** March 18, 2011  
**Due date:** March 31, 2011  
**No. of vendors issued to:** 9  
**No. of bids received:** 5  
**No. of no-bids received:** 0

**Description:**

This project consists of the removal and replacement of the exterior windows, blinds, exterior doors and frames and other associated work. This work will benefit all areas of the school with the installation of new energy efficient aluminum window frames and energy efficient double glazing. The doors will be replaced with new steel doors, frames, and hardware that meet all required code requirements.

**Recommendation:**

Award of contract is recommended to:

E. Pikounis Construction Co., Inc.      Baltimore, MD

**Responsible school or office:** Department of Physical Facilities

**Contact person:** Michael G. Sines

**Funding source:** Capital budget

	Bidders' Names				
	E. Pikounis Construction Co., Inc.	Lyons Construction Co., Inc.	Baltimore Contractors, Inc.	JLN Construction Services, LCC	JAK Construction Co., Inc.
Total Base Bid including \$10,000 for Industrial Hygienist Services	\$277,000	\$279,000	\$283,819	\$344,280	\$336,000