# Exhibit Q

## **BALTIMORE COUNTY PUBLIC SCHOOLS**

DATE:	November 17, 2009								
TO:	BOARD OF EDUCATION								
FROM:	Dr. Joe A. Hairston, Superintendent								
SUBJECT:	<u>FINANCIAL REPORT – FOR THE MONTHS ENDING</u> <u>SEPTEMBER 30, 2008 AND 2009</u>								
ORIGINATOR:	J. Robert Haines, Esq., Deputy Superintendent								
RESOURCE PERSON (S):	Barbara S. Burnopp, Chief Financial Officer Patrick M. Fannon, Controller								

#### **INFORMATION**

Attached is the General Fund *Comparison of FY2009 and FY2010 Revenues, Expenditures, and Encumbrances – Budget and Actual* for the periods ended September 30, 2008 and 2009.

### General Fund Comparison of FY2009 and FY2010 Revenues, Expenditures, and Encumbrances – Budget and Actual

These data are presented using Maryland State Department of Education categories. Amounts included reflect actual revenues, expenditures, and encumbrances to date and do not reflect forecasts of revenues and expenditures. Figure 1 presents an overview of the FY2009 and FY2010 General Fund Revenue Budget. Figure 2 provides an overview of the FY2010 General Fund Expenditure Budget. Figure 3 compares the percent of the budget obligated as of September 30, 2008 and 2009. Figure 4 is a comparative statement of budget to actual revenues, expenditures, and encumbrances.

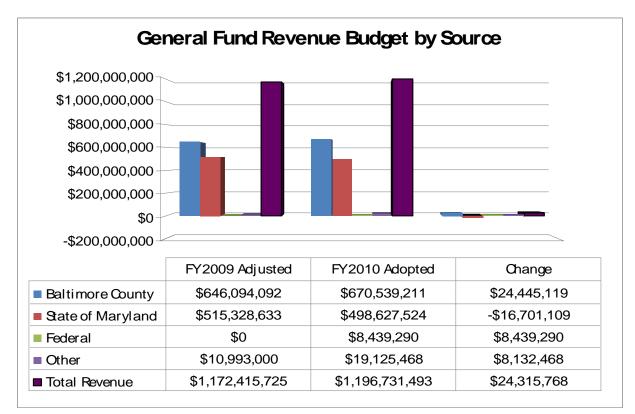


Figure 1

#### Year-to-Date Comparison

- **Baltimore County** The FY2010 county appropriation increased \$24.3 million, 3.78% over the FY2009 budget. County funds are drawn based on cash flow requirements. Year-to-date county revenue recognized is \$57.2 million, 8.5% of the budget, as compared to \$77.2 million, 11.9% of the budget for FY2009.
- *State of Maryland* The FY2010 state appropriation decreased \$16.7 million, 3.2% over the FY2009 budget. The decrease in the budgeted revenue is a result of the state reducing aid to education because of overall state budget constraints. The majority of state funds are received bi-monthly in equal installments. As of September 2009, two of the state payments had been received.
- *Federal* The FY2010 federal budgeted revenue resulted from funding received under the American Recovery and Reinvestment Act. These funds are from a federal stimulus program to provide funding stabilization for stressed state budgets. These funds are to be received on a reimbursement basis.
- Other Revenues The other revenue budget is comprised of re-appropriations of funds from the prior year's fund balance, out-of-county living arrangement payments from other local education agencies, which are estimated to be \$3.7 million and are generally collected at year-end, tuitions, and sundry revenues. The budgeted revenue increased significantly over the prior year because of an \$8 million increase in re-appropriated fund balance to \$11 million from the \$3 million utilized in the prior year's fund balance, and tuition and other revenues of approximately \$1.9 million.

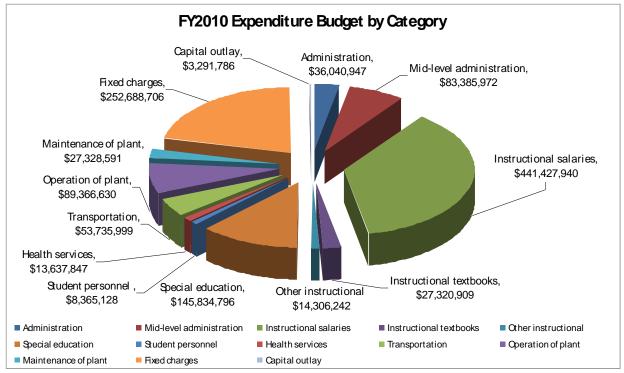


Figure 2 (Detail included in Figure 4)

**Total expenditures and encumbrances** – Year-to-date expenditures and encumbrances through September 2009 are \$225 million, 18.8% obligated compared to \$274.8 million, 23.4% obligated, for the same period in FY2009. Salary expenditures within categories that are primarily comprised of 12-month positions (e.g., Administration, Mid-Level Administration, Operation of Plant, Maintenance of Plant, and Capital Outlay) average 20.5% of the budget amount and are in line considering the percent of the fiscal year that has elapsed. Salary expenditures in categories with large concentrations of 10-month school-based personnel (e.g., Instructional Salaries, Special Education, Student Personnel, Health Services, and Transportation) average 10.4% of budget, which is in line with the percentage of the school year that has elapsed.

The salary budget had a net increase of approximately \$14 million, which included \$23 million to provide step increases and salary restructuring for full-time employees. Additionally, the budget increase was offset by a reduction of \$4.9 million for the cost of 194 positions which were transferred to the Special Revenue Fund; and of \$5 million for anticipated salary turnover.

The non-salary expenditures are budgeted for an overall increase of \$9.8 million, or 2.3% over the prior year. The increases in these expenditures are in a number of categories throughout the budget, including a one-time increase in Instructional Textbooks of \$5.9 million, an increase of \$1.8 million in Operation of Plant for utility expenditures and an increase in Fixed Charges of \$8.4 million due to cost increases in health insurance, workers compensation, and FICA. These increases were offset by a decrease of \$3.6 million in Other instructional Costs relating to networking costs which were incurred last year; \$2.3 million decrease in Maintenance of Plant resulting from a reduction in the budgeted costs for the Aging Schools Program; and reductions in other areas.

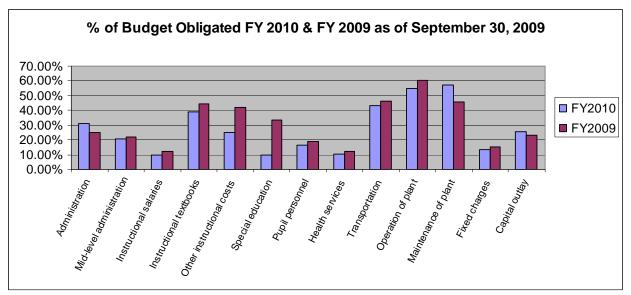


Figure 3

- Administration and Mid-level administration The budget for non-salary administration expenditures decreased 5% from the amount budgeted last year primarily because of a decrease in consulting expenditures. This reduction is related to the upgrade in the human resources and fiscal computer systems which are expected to be completed this year. Mid-level administration non-salary expenditures are budgeted for a slight increase this year. Year-to-date expenditures in Administration are greater than last year because of the timing of the issuance of purchase orders for consultants.
- *Instructional salaries* The budget for instructional salaries was increased by \$8.5 million in FY2010 primarily to provide funding for salary increases. The budget increase also resulted from added instructional positions required due to increased enrollment, to maintain existing programs, and to provide for added personnel in some program areas.
- Instructional textbooks and supplies A significant portion of the instructional textbooks and supplies category is spent early in the fiscal year as orders are placed with vendors for textbooks and classroom supplies needed for the opening of school. The budget for this category was increased by 16.4%, or approximately \$3.8 million, for the systemwide purchase of textbooks. To date, \$10.6 million, 38.9% of the FY2010 budgeted textbook funds, has been committed; the remaining budget will be spent during the school year to purchase additional consumable classroom supplies, textbooks, and other media.
- Other instructional costs This category is comprised of commitments for contracted services, staff development, and equipment used to support the instructional programs. To date, \$3.5 million, 24.7% of the FY2010 budgeted funds, have been committed. In the prior year, \$7.5 million, or 41.7%, had been committed. The decrease in year-to-date expenditures over last year resulted primarily from significant expenditures for systemwide network enhancements which were completed in the prior year. It is expected that the remaining funds will be utilized by year end.

- Special education The special education category includes costs associated with the educational needs of students receiving special education services. The FY2010 salary budget includes funding for salary increases; additionally, it was decreased by the budgeted costs of 194 FTE positions transferred to the pass-through grant. Also, \$35.8 million (88%) of the FY2010 special education non-salary budget is for private placement of children in non-public schools. To date, a minimal amount of the funds for private placement have been committed, compared with 91% committed as of September 2008. This is the result of the timing of the processing of purchase orders in FY2010 which was substantially completed in October 2009.
- *Student personnel and Health services* Year-to-date FY2010 expenditures for student personnel and health services are currently in line with the budget.
- *Transportation* This category includes all costs associated with providing school transportation services for students between home, school, and school activities. Much of the transportation non-salary budget is committed early in the fiscal year to reflect the anticipated annual expenditures for contracts with private bus operators, fuel for vehicles, cost of bus maintenance, and other non-salary expenditures. The non-salary budget increased by approximately \$1 million, which can be attributed primarily to an increased budget for private bus contractors.
- *Operation of plant* This category contains salary costs for personnel for the care and upkeep of grounds and buildings. Additionally, costs of utilities (including telecommunications costs, gas and electric, fuel oil, sewer, and water) are also included. The non-salary expenditure budget for this category has increased \$2.6 million, 5.8% over the prior year. This increase is primarily attributable to an anticipated increase in the cost of utilities of \$1.8 million. Encumbrances for utilities have been established for approximately the full amount of the budgeted annual costs of \$35 million. Other expenditures in this category include the cost of building rent, \$5 million (including charter lease); custodial supplies, \$1.6 million; trash removal, \$1.1 million; and other related expenditures. As of September 2009, 81.1% of the non-salary budget has been committed, compared with 91% as of September 2008. The decrease in expenditures, when compared with the prior year, is related to minimal commitments for telecommunication services having been made by September 30, 2009.
- *Maintenance of plant and capital outlay* The maintenance category consists of activities related to the service and upkeep of building systems and grounds. The non-salary expenditure budget for this category decreased 12.4% over the prior year. This decrease is primarily related to a significant decrease in the state funding for the Aging Schools Program. Funding from the state for the Aging Schools Program has been released, and a supplemental appropriation was requested from the board on November 3, 2009, and will be forwarded to the County Council for approval in December. Year-to-date non-salary expenditures and encumbrances are \$12.9 million, 82.3% of the budgeted amount, as compared with \$10.9 million, or 61% in the prior fiscal year. The increase in expenditures over the prior year is related primarily to an increase in contracted services to maintain facilities. Capital Outlay non-salary expenditures are 57.4% expended as of September 2009, as compared to 34%

expended as of September 2008. The increase in expenditures over the prior year is a result of the purchase of relocatable units for school renovation programs.

• *Fixed charges* – This category includes the cost of employee benefits and other fixed costs. Health insurance and employer FICA consume 70% and 22% of the fixed charges budget, respectively. The FY2010 budget includes an increase of \$8.4 million resulting from increases in premiums for health insurance, workers compensation, FICA, and costs related to new positions.

#### Board of Education of Baltimore County Comparison of FY 2009 and FY 2010 Revenues, Expenditures, and Encumbrances Budget and Actual For the Periods Ended September, 2008 and 2009 General Fund

				FY 2009				FY 2010								
				Total		Remaining		Percentage					Total	Remaining		Percentage
			Adjusted	F	Rev/Exp/Enc.		Budget	Earned or		A	Adopted	Rev/Exp/Enc.		Budget		Earned or
Revenues :			Budget	a	s of 09/30/08	а	as of 09/30/08	Obligated		E	Budget	a	s of 09/30/09	as	s of 09/30/09	Obligated
Baltimore County		\$	646,094,092	\$	77,179,871	\$	568,914,221	11.9%	\$	e	570,539,211	\$	57,213,711	\$	613,325,500	8.5%
State of Maryland			515,328,633		168,423,164		346,905,469	32.7%		4	198,627,524		162,947,923		335,679,601	32.7%
Federal			-		-		-	0.0%			8,439,290		-		8,439,290	0.0%
Other			10,993,000		4,559,515		6,433,485	41.5%			19,125,468		12,886,769		6,238,699	67.4%
Total revenues		\$	1,172,415,725	\$	250,162,550	\$	922,253,175	21.3%	\$	1,1	196,731,493	\$	233,048,403	\$	963,683,090	19.5%
Expenditures and encumbra	ances :															
Administration	salary	\$	23,768,272	\$	4,910,278	\$	18,857,994	20.7%	\$		23,814,718	\$	4,976,956	\$	18,837,762	20.9%
	non-salary		12,911,133		4,246,427		8,664,706	32.9%			12,226,229		6,193,865		6,032,364	50.7%
	subtotal		36,679,405		9,156,705		27,522,700	25.0%			36,040,947		11,170,821		24,870,126	31.0%
							-									
Mid-level administration	salary		72,764,471		15,646,335		57,118,136	21.5%			76,009,546		15,075,592		60,933,954	19.8%
	non-salary		7,163,918		1,885,901		5,278,017	26.3%			7,376,426		2,239,236		5,137,190	30.4%
	subtotal		79,928,389		17,532,236		62,396,153	21.9%			83,385,972		17,314,828		66,071,144	20.8%
Instruction:																
Instructional salaries	salary		432,912,938		51,738,704		381,174,234	12.0%			441,427,940		43,784,043		397,643,897	9.9%
Instructional textbooks	non-salary		23,460,316		10,468,577		12,991,739	44.6%	-		27,320,909		10,637,289		16,683,620	38.9%
Other instructional costs	non-salary		17,909,692		7,475,114		10,434,578	41.7%			14,306,242		3,529,531		10,776,711	24.7%
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Special education	salary		105,171,833		14,739,594		90,432,239	14.0%			105,222,816		12,621,991		92,600,825	12.0%
	non-salary		40,662,962		34,113,850		6,549,112	83.9%			40,611,980		1,582,991		39,028,989	3.9%
	subtotal	_	145,834,795		48,853,444		96,981,351	33.5%			145,834,796		14,204,982		131,629,814	9.7%
Pupil personnel	salary		7,855,304		1,471,327		6,383,977	18.7%			8,152,546		1,359,359		6,793,187	16.7%
	non-salary		194,026		33,945		160,081	17.5%			212,582		19,649		192,933	9.2%
	subtotal		8,049,330		1,505,272		6,544,058	18.7%			8,365,128		1,379,008		6,986,120	16.5%
Health services	salary		12,676,193		1,510,515		11,165,678	11.9%			13,143,736		1,274,532		11,869,204	9.7%
	non-salary		284,255		77,907		206,348	27.4%			494,111		128,911		365,200	26.1%
	subtotal		12,960,448		1,588,422		11,372,026	12.3%			13,637,847		1,403,443		12,234,404	10.3%
Transportation	salary		30,732,661		4,048,566		26,684,095	13.2%			31,578,328		3,532,546		28,045,782	11.2%
mansportation	non-salary		21,250,729		19,942,095		1,308,634	93.8%			22,157,671		19,749,978		2,407,693	89.1%
	subtotal	_	51,983,390		23,990,661		27,992,729	46.2%			53,735,999		23,282,524		30,453,475	43.3%
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Operation of plant	salary		38,233,005 47,354,582		8,287,418 43,092,075		4,262,507	21.7% 91.0%			50,092,041		8,220,973 40,604,508		9,487,533	20.9% 81.1%
	non-salary subtotal		85,587,587		51,379,493		34,208,094	60.0%			89,366,630		48,825,481		40,541,149	54.6%
	subtotal	-	65,567,587		51,575,455		54,208,094	00.070			89,300,030		40,025,401		40,541,149	54.0%
Maintenance of plant	salary		11,680,331		2,528,597		9,151,734	21.6%			11,637,912		2,650,748		8,987,164	22.8%
	non-salary		17,918,446		10,924,802		6,993,644	61.0%			15,690,679		12,918,305		2,772,374	82.3%
	subtotal		29,598,777		13,453,399		16,145,378	45.5%			27,328,591		15,569,053		11,759,538	57.0%
Fixed charges	non-salary		244,280,534		36,913,178		207,367,356	15.1%			252,688,706		33,157,630		219,531,076	13.1%
Capital outlay	salary		2,803,459		596,366		2,207,093	21.3%			2,865,121		592,366		2,272,755	20.7%
r	non-salary		426,665		145.237		281,428	34.0%			426,665		244,774		181,891	57.4%
	subtotal	_	3,230,124		741,603		2,488,521	23.0%			3,291,786		837,140		2,454,646	25.4%
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Total Salary		\$	, ,	\$	105,477,700	\$	633,120,767	14.3%	\$		753,127,252	\$	94,089,105	\$	659,038,147	12.5%
Total Non-Salary	umbrances	\$	433,817,258	\$	169,319,108	\$	264,498,150	39.0% 23.4%	\$		43,604,241	\$	131,006,665	\$	312,597,576	29.5% 18.8%
Total expenditures and enc	uniorances	\$	1,172,415,725	φ	274,796,808	\$	897,618,917	23.4%	\$	1,1	96,731,493	æ	225,095,770	\$	971,635,723	10.0%

Figure 4

Prepared by: Office of Accounting and Financial Reporting, October 21, 2009